

**Naval-Industry R&D Partnership Conference 2003**  
**Doing Business with the Navy "101"**



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(NARDIC)

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## Doing Business with the Navy "101"



- NARDIC acts a liaison between Navy & Industry
- Designated POC within the Navy for providing R&D planning and requirements information to qualified DOD contractors
- Established because of the recognized benefit to the Navy of civilian participation in R&D relevant to the Navy requirements

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### **NARDIC OBJECTIVES**

- Help the Navy create and evolve its R&D plans by stimulating regular communications between Navy and Industry
- Enable industry to plan its self-initiated R&D, based on the best possible official information on present and future needs
- Reduce the expense and time for industry of informally gathering data on the Navy's R&D plans

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### **DOCUMENTS AVAILABLE AT NARDIC**

- Navy/OSD budget submission to Congress (classified/unclassified)
- Mission Need Statements (MNS)
- Operations Requirements Document (ORD)
- Master Plans
- S&T Technology Documents
- Threat Assessment Information
- Directives/Instructions/Briefings/Reports
- Miscellaneous documents

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## ACCESS CRITERIA

- DoD contractors or potential contractors
- Citizens representing U.S. owned companies
- Current personnel and facility clearance
- DTIC registered contract
- Visits are by appointment only

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## **USE OF INFORMATION BY INDUSTRY**

- Market Analysis
- Long Range Planning
- IR&D Planning
- Responding to Requests for Proposals (RFP'S)
- Investment strategy

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- For companies that do not meet the criteria for access to the NARDIC, the Naval Potential Contractor Program (NPCP) was established. (Guidebook located on the NARDIC homepage from main menu—same title.)
- The NARDIC maintains a public website @ <http://www.onr.navy.mil>  
ONR keyword: NARDIC