



Naval-Industry R&D Partnership Conference 2004

Doing Business with the Navy “101”

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Doing Business with the Navy “101”

Why Are We Here?

To Find the Nuggets

- **SBIR/Navy Transition Assistance Program**
- **Small & Disadvantaged Business Utilization Office**
- **Industry Perspective**
- **Commercial Technology Transition Office**
- **Opportunities/Solicitations/Proposals/Regulations**
- **Working with the Naval Laboratories**
- **Resource Information – NARDIC & DTIC**



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Game Plan

- **Workshop from 1:00 to 5:00pm**
- **Divided into 8 segments**
- **First 6 presentations - 30 minutes each**
- **Last 2 presentations - 20 minutes each**
- **15 minute break from 2:30-2:45pm**



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Questions?

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