1. **Question:** On page 18, "White Paper Content", the Offeror is required to identify the "...scale proposed for hardware demonstration in Phase III." Should that read, "...scale proposed for hardware demonstration in Phase II."?

**Answer:** This was originally meant to say Phase III because ONR had not yet set the scale to "Full Scale". At this stage it would be more appropriate for it to refer to Phase II. So the short answer is…Yes.

2. **Question:** On page 18, "White Paper Content", the Offeror is required to identify "a preliminary cost estimate." Is that cost estimate just for Phase I, or must it include estimated costs for other phases as well?

**Answer:** The intent of the White Papers is primarily to evaluate technical concept and potential teaming arrangements. Hence it is unnecessary to spend too much time focusing on the cost for all three phases. Potential Offerors will be required to do this for the Full Proposal. Potential Offerors are encouraged to limit it to Phase I.

3. **Question:** The overall approach, scope of work, and the model scale for hardware demonstrations that will be proposed will be influenced by the total amount of funding available for each Offeror. Section II, "Award Information" on page 13 identifies the "Total amount of funding: Up to $8M...". Can you clarify that $8M is the amount that may be available to EACH Offeror, and not the total amount available to fund ALL Offerors?

**Answer:** The total for the individual delivery orders, assuming the vendor goes through to Phase III, actually totals $7M. However, $8M is the amount that MAY be available to EACH Offeror.

4. **Question:** Noted in the amendment 2 to the BAA, that there was a reference to an Industry Day and presentation by Dr. Ray Shoaf. We are interested in this BAA, but missed whatever industry day there was. Are presentations available?

**Answer:** Attendees at the Industry Day did not receive copies of the material. All presentations were verbal only.