

Amendment 0008
Solicitation Number ONRBAA 12-018
“USV Payloads for Single Sortie Detect to Engage (SS-DTE) Mine Counter Measures”
Date 7 DEC 2012

The purpose of Amendment 0008 is to respond to questions submitted and revise classified proposal submission procedures.

BAA 12-018 is hereby amended as follows:

1. Questions and Answers are provided as follows:

Question 1: Item 14 of the 11 page Technical Proposal Template.pdf only goes up to FY15. The BAA requires offerors to go up to FY16. How should we address this?

Answer 1: Please include FY 16 funding under the FY 15 column, and label the funding as FY16.

Question 2: The instructions in the BAA are to send three documents, including a Technical proposal (Technical Content III.doc) that is only 5 pages long. At the same time, the BAA gives us instructions for a much longer proposal. Could you confirm that we are to send 4 documents, the three specified in the BAA (where the Technical Content template is provided as a summary to the full technical proposal) AND the full technical proposal as a separate document in contractor format but following the outline of the Technical Content template?

Answer 2: The above is incorrect. The Technical Content template shall be used rather than contractor format and is meant to be expanded up to 17 pages not including attachments (see Amendment 0006). Contractors should not add an additional technical proposal to the documents already required under the BAA. The Technical Content document is not meant to be a summary to another document, but rather is the document to state the contractor’s proposed technical content.

Question 3: The BAA guidance indicates a total not to exceed amount of \$200K for Option 3. Is that for all contractors or for individual contractors? If for all contractors, can you provide guidance for individual contractors?

Answer 3: The guidance to propose an option, meant to begin addressing system integration issues in advance of a potential follow-on contract, with a suggested not to exceed amount of \$200,000 was provided to all contractors. Further individual guidance tailored to contractors’ specific proposals can be requested of the technical points of contact listed in the BAA.

Question 4: Please address my question to the following question and answer from Amendment 0006 of this BAA:

Question 2: Section II, Paragraph 1 of the BAA states the anticipated range of individual award amounts is generally not to exceed \$2M per task. Assuming an offeror proposed a base of less than \$2M, can the proposed base and options, if exercised, exceed \$2M?

Answer 2: Yes.

What I understood before was that the typical maximum for each task is \$2M. If I understand the above correctly, it states that Phase 1 (“base”) of each task can be up to \$2M, with the remaining phases being an additional cost to that. This meaning the overall award amount for each task could be significantly higher than \$2M. Could you please clarify this?

Answer 4: ONR anticipates the total combined cost of Phases 1 (Base), 2 (Option I), and 3 (Option II) (as described in the full proposal guidance) will not exceed approximately \$2M. Phase 4 (Option III), which is notionally \$200K, would not be included in the \$2M target for the total combined cost.

Question 5: The travel spreadsheet in the cost proposal template does not total the costs in columns L through O. Should I include these columns in the total cost for travel?

Answer 5: Yes, contractors can tailor equations in the cost proposal spreadsheet to accurately represent their proposed costs.

Question 6: In the "Total Amount" worksheet located in the cost proposal template, the main columns are entitled "Base", "Option 1" etc., but the "Extended \$" column sums the first year of the Base and the first year of all of the Options. Is the intent to break the costs down over the time period rather than the Base and Options?

Answer 6: The equation in the “Extended \$” column of the “Total Amount” worksheet in the cost proposal template is inaccurate. The Base columns should sum the entire Base period, the Option I columns should sum the entire Option I period, and so on. The intent of the “Total Amount” worksheet is to show the costs for the periods (Base, O-I, etc) instead of showing the costs by year. The worksheets for the periods are meant to show the breakout of costs by year.

Question 7: Understanding security procedures may delay hardcopy delivery of proposals to ONR Arlington location. Does this apply to hand carried proposals as well, ie, will hand-delivery on 12/13 provide for adequate processing or will additional time be required?

Will Fed-Ex delivery to Panama City be an acceptable means of mail delivery? Are there security procedures to be aware of at the Panama City location for mail or hand delivery?

Answer 7: There are no special procedures for receiving a proposal unless the proposal is classified. Please see below for how classified proposals are to be delivered. ONR does not see an issue if the proposal is hand-delivered on 13 DEC. In addition, Fed-Ex delivery to Panama City is an acceptable means of mail delivery. The special procedure for delivering a classified proposal to Panama City is shown below.

Question 8: My company has recently become a large business. Is there a 6 month small business subcontracting plan waiver that we could attain?

Answer 8: There is no subcontracting plan waiver. All large businesses need to submit a small business subcontracting plan if their proposal is above the threshold (currently \$650K) stated in FAR 19.702. Subcontracting plan templates are located at <http://www.onr.navy.mil/Contracts-Grants/small-business/subcontracting-plans.aspx>.

2. The BAA is hereby amended as follows:

a. Section IV, Paragraph 2 entitled “Content and Format of White Papers/Full Proposals” is revised to read as follows:

2. Content and Format of White Papers/Full Proposals -

White Papers and Full Proposals submitted under the BAA are expected to be unclassified; however, confidential/classified responses are permitted. If a classified response is submitted, the resultant contract will be unclassified.

Unclassified Proposal Instructions:

Unclassified White Papers and Full Proposals shall be submitted in accordance with Section IV. Application and Submission Information.

ONR's Classified Proposal Instructions:

Classified White Papers and Full Proposals shall be submitted directly to the attention of ONR's Document Control Unit at the following address:

OUTSIDE ENVELOPE (no classification marking):

Office of Naval Research
Document Control Unit
ONR Code 43
875 North Randolph Street
Arlington, VA 22203-1995

The inner wrapper of the classified proposal should be addressed to the attention of Swean, Thomas, ONR Code 32 and marked in the following manner:

INNER ENVELOPE (stamped with the overall classification of the material)
Program: USV Payloads for Single Sortie Detect to Engage (SS-DTE) Mine Counter Measures
Office of Naval Research
Attn: Swean, Thomas
ONR Code: 32
875 North Randolph Street
Arlington, VA 22203-1995

NSWC PCD's Classified Proposal Instructions:

Classified White Papers and Full Proposals shall be submitted directly to the attention of NSWC PCD's Document Control Unit at the following address:

OUTSIDE ENVELOPE (no classification marking):

**Naval Surface Warfare Center Panama City Division
Attn: Document Control
110 Vernon Avenue
Panama City, FL 32407-7001**

The inner wrapper of the classified proposal should be addressed to the attention of Dudinsky, John (john.dudinsky@navy.mil), NSWC PCD Code X21 and marked in the following manner:

INNER ENVELOPE (stamped with the overall classification of the material)
Program: USV Payloads for Single Sortie Detect to Engage (SS-DTE) Mine Counter Measures
Naval Surface Warfare Center Panama City Division
Attn: Dudinsky, John
NSWC PCD Code: X21
110 Vernon Avenue
Panama City, FL 32407-7001

An 'unclassified' Statement of Work (SOW) must accompany any classified proposal.

Proposal submissions will be protected from unauthorized disclosure in accordance with FAR Subpart 15.207, applicable law, and DoD/DoN regulations. Offerors are expected to appropriately mark each page of their submission that contains proprietary information.

IMPORTANT NOTE: Titles given to the White Papers/Full Proposals should be descriptive of the work they cover and not be merely a copy of the title of this solicitation.