Power and Energy Industry Day
How to do Business with ONR

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Doing Business with ONR

- Team Approach
  - Program Office
  - Contracts Department
  - Contractor
Be Prepared

- Approved Accounting System
- Registered in CCR
- Valid ORCA with DFARS Clauses
READ THE BAA
Contract Type

- Indefinite Delivery Indefinite Quantity (IDIQ) Contract
  - Cost Type Task Orders to be awarded under the Base IDIQ Contract
  - Phased approach
    - Phase I Base (up to 18 months)
    - Phase I Option (6 months)
    - Phase II (up to 30 months)
Proposals are usually due 45 days after the BAA’s are published
Proposal Submission

- Proposals are to be submitted in accordance with the forthcoming Broad Agency Announcements (BAAs)
- Proposals submitted in response to ONR FY11 BAAs are required to be submitted using the Technical and Cost Proposal Template and Cost Proposal Spreadsheet located at:

Benefits of Template and Spreadsheet

- Eliminates extraneous time and manpower previously spent on free-form proposals
- Cost proposals are submitted in a uniform format
- Reduces the time needed to process contract proposals and leads to faster awards
Proposed Costs

- Be able to support all proposed costs
  - Invoices
  - Quotes
  - Purchase Orders
  - Historical Information
What Else Can You Do?

- Be responsive to requests made from the Contract Specialist regarding requests for information and documentation