



OFFICE OF THE UNDER SECRETARY OF DEFENSE

3000 DEFENSE PENTAGON
WASHINGTON, DC 20301-3000

ACQUISITION
AND SUSTAINMENT

MEMORANDUM FOR THE DEFENSE INDUSTRIAL BASE

SUBJECT: Doing Business with the Department – Supporting the Response to COVID-19

Across the Department, industry partners have been contacting us, offering to help provide the needed medical resources and mission support services necessary to support the national response to COVID-19. I am appreciative of the flood of offers to support the Department of Defense (DoD) and broader Federal government requirements. In addition, there are many others who have needed capabilities but have not yet come forth.

For those who have not previously done business with the Federal government or the DoD, the attached *Contracting with the Department of Defense: A Step by Step Approach to the DoD Marketplace* is designed to help these partners get started. I ask your help in disseminating this document broadly, and along with our thanks for the offers of support in our collective fight to respond to this pandemic.

Please ensure widest distribution of this information. My point of contact is Mr. Jeff Grover at 703-380-9783. Thank you.

Kim Herrington
Acting Principal Director,
Defense Pricing and Contracting

Attachment:
As stated.